

2016 - Exams Attempted Once and Passed by Pre-Licensing Education Provider
THROUGH FEBRUARY 2016

LIFE & HEALTH - Exams Attempted Once and Passed by Pre-Licensing Education Provider

PRE-LICENSING EDUCATION PROVIDER	ORG ID	EXAM TYPE	JANUARY 2016			FEBRUARY 2016			TOTAL 2016		
			taken	passed	rate	taken	passed	rate	taken	passed	rate
0Chance2Fail	102538	LIFE & HEALTH									
360training.com, Inc.	77111	LIFE & HEALTH	2	2	100%				2	2	100%
A. D. BANKER & COMPANY	71004	LIFE & HEALTH	5	3	60%	7	5	71%	12	8	67%
BLOOM INSURANCE AGENCY, LLC	102736	LIFE & HEALTH									
BOB PERKINS & ASSOCIATES	83396	LIFE & HEALTH									
CINCINNATI INSURANCE BOARD	72115	LIFE & HEALTH									
COMMONWEALTH SCHOOLS OF INS	78643	LIFE & HEALTH	3	3	100%				3	3	100%
CPMI PROFESSIONAL DEVELOPMENT, INC.	83027	LIFE & HEALTH	1	1	100%				1	1	100%
EXAMANDGO.COM	119592	LIFE & HEALTH									
ExamFX, INC.	83532	LIFE & HEALTH	41	25	61%	44	21	48%	85	46	54%
FINANCIALCAMPUS, INC.	79346	LIFE & HEALTH									
GREENLIGHT TRAINING INC	114215	LIFE & HEALTH									
INDEPENDENT INSURANCE AGENTS OF INDIANA	113576	LIFE & HEALTH	3	1	33%	3	2	67%	6	3	50%
INDIANA ASSOCIATION OF INS & FINANCIAL ADVISORS, INC.	70450	LIFE & HEALTH	1	1	100%				1	1	100%
INDIANA LICENSING SCHOOL	70959	LIFE & HEALTH				1	1	100%	1	1	100%
INSURANCE CAREER TRAINING INC.	102536	LIFE & HEALTH	3	1	33%	2	1	50%	5	2	40%
INSURANCE LEARNING CENTER	73659	LIFE & HEALTH				1	0	0%	1	0	0%
INSURANCE SCHOOLS, INC.	73956	LIFE & HEALTH									
IVY TECH COMMUNITY COLLEGE BLOOMINGTON CAMPUS	104403	LIFE & HEALTH	1	0	0%	6	4	67%	7	4	57%
IVY TECH COMMUNITY COLLEGE-WABASH VALLEY	102537	LIFE & HEALTH	1	0	0%	6	2	33%	7	2	29%
KAPLAN FINANCIAL EDUCATION	70686	LIFE & HEALTH	20	18	90%	5	4	80%	25	22	88%
MONTGOMERY INSURANCE SCHOOL	117513	LIFE & HEALTH	30	12	40%	48	28	58%	78	40	51%
NATIONAL ONLINE INSURANCE SCHOOL, LLC	113186	LIFE & HEALTH	2	2	100%	1	0	0%	3	2	67%
PATHFINDER CORPORATION	71525	LIFE & HEALTH	33	21	64%	32	18	56%	65	39	60%
PENTERA GROUP INC.	72641	LIFE & HEALTH									
PRELICENSE.COM	115362	LIFE & HEALTH	3	1	33%	5	3	60%	8	4	50%
PROFESSIONAL TRAINING INSTITUTION, INC.	71778	LIFE & HEALTH	7	3	43%	6	5	83%	13	8	62%
SAGAMORE TRAINING SYSTEMS	116045	LIFE & HEALTH	1	0	0%				1	0	0%
SECURITIES TRAINING CORPORATION	72153	LIFE & HEALTH				2	1	50%	2	1	50%
SPIRITAN INSURANCE LICENSING ASSOCIATES	101662	LIFE & HEALTH									
TESTEACHERS	121561	LIFE & HEALTH	6	4	67%	8	3	38%	14	7	50%
THE LICENSE COACH	112705	LIFE & HEALTH	6	3	50%	5	3	60%	11	6	55%
XCEL TESTING SOLUTIONS LLC	122556	LIFE & HEALTH	70	51	73%	75	50	67%	145	101	70%
TOTAL			239	152	64%	257	151	59%	496	303	61%

PROPERTY & CASUALTY - Exams Attempted Once and Passed by Pre-Licensing Education Provider

PRE-LICENSING EDUCATION PROVIDER	ORG ID	EXAM TYPE	JANUARY 2016			FEBRUARY 2016			TOTAL 2016		
			taken	passed	rate	taken	passed	rate	taken	passed	rate
0Chance2Fail	102538	PROPERTY & CASUALTY				1	0	0%	1	0	0%
360training.com, Inc.	77111	PROPERTY & CASUALTY	3	1	33%	3	2	67%	6	3	50%
A. D. BANKER & COMPANY	71004	PROPERTY & CASUALTY	5	3	60%	2	0	0%	7	3	43%
BOB PERKINS & ASSOCIATES	83396	PROPERTY & CASUALTY									
CINCINNATI INSURANCE BOARD	72115	PROPERTY & CASUALTY									
COMMONWEALTH SCHOOLS OF INS	78643	PROPERTY & CASUALTY	4	1	25%	3	0	0%	7	1	14%
CPMI PROFESSIONAL DEVELOPMENT, INC.	83027	PROPERTY & CASUALTY	3	2	67%	2	1	50%	5	3	60%
ExamFX, INC.	83532	PROPERTY & CASUALTY	19	2	11%	21	7	33%	40	9	23%
INDEPENDENT INSURANCE AGENTS OF INDIANA	113576	PROPERTY & CASUALTY	2	0	0%	3	1	33%	5	1	20%
INDIANA ASSOCIATION OF INS & FINANCIAL ADVISORS, INC.	70450	PROPERTY & CASUALTY									
INDIANA LICENSING SCHOOL	70959	PROPERTY & CASUALTY									
INSURANCE CAREER TRAINING INC.	102536	PROPERTY & CASUALTY	4	1	25%	7	3	43%	11	4	36%
INSURANCE LEARNING CENTER	73659	PROPERTY & CASUALTY	3	2	67%				3	2	67%
INSURANCE SCHOOLS, INC.	73956	PROPERTY & CASUALTY				1	0	0%	1	0	0%
IVY TECH COMMUNITY COLLEGE BLOOMINGTON CAMPUS	104403	PROPERTY & CASUALTY	2	0	0%	2	0	0%	4	0	0%
IVY TECH COMMUNITY COLLEGE-WABASH VALLEY	102537	PROPERTY & CASUALTY	6	1	17%	5	3	60%	11	4	36%
KAPLAN FINANCIAL EDUCATION	70686	PROPERTY & CASUALTY	13	4	31%	10	3	30%	23	7	30%
LIBERTY MUTUAL INSURANCE COMPANY	113635	PROPERTY & CASUALTY				16	12	75%	16	12	75%
MONTGOMERY INSURANCE SCHOOL	117513	PROPERTY & CASUALTY	33	17	52%	29	16	55%	62	33	53%
PATHFINDER CORPORATION	71525	PROPERTY & CASUALTY	71	36	51%	64	21	33%	135	57	42%
PRELICENSE.COM	115362	PROPERTY & CASUALTY	1	0	0%				1	0	0%
PROFESSIONAL TRAINING INSTITUTION, INC.	71778	PROPERTY & CASUALTY	6	2	33%	10	4	40%	16	6	38%
SAGAMORE TRAINING SYSTEMS	116045	PROPERTY & CASUALTY									
SPIRITAN INSURANCE LICENSING ASSOCIATES	101662	PROPERTY & CASUALTY									
TESTEACHERS	121561	PROPERTY & CASUALTY	1	0	0%	7	2	29%	8	2	25%
THE LICENSE COACH	112705	PROPERTY & CASUALTY									
TOTAL			176	72	41%	186	75	40%	362	147	41%

LIFE - Exams Attempted Once and Passed by Pre-Licensing Education Provider

PRE-LICENSING EDUCATION PROVIDER	ORG ID	EXAM TYPE	JANUARY 2016			FEBRUARY 2016			TOTAL 2016		
			taken	passed	rate	taken	passed	rate	taken	passed	rate
0Chance2Fail	102538	LIFE	1	1	100%				1	1	100%
360training.com, Inc.	77111	LIFE									
A. D. BANKER & COMPANY	71004	LIFE	9	7	78%	6	2	33%	15	9	60%
BLOOM INSURANCE AGENCY, LLC	102736	LIFE									
BOB PERKINS & ASSOCIATES	83396	LIFE									
CINCINNATI INSURANCE BOARD	72115	LIFE									
COMMONWEALTH SCHOOLS OF INS	78643	LIFE	1	0	0%	3	0	0%	4	0	0%
CPMI PROFESSIONAL DEVELOPMENT, INC.	83027	LIFE									
EXAMANDGO.COM	119592	LIFE									
ExamFX, INC.	83532	LIFE	9	3	33%	5	1	20%	14	4	29%
FINANCIALCAMPUS, INC.	79346	LIFE									
GREENLIGHT TRAINING INC	114215	LIFE									
INDEPENDENT INSURANCE AGENTS OF INDIANA	113576	LIFE	1	0	0%				1	0	0%
INDIANA ASSOCIATION OF INS & FINANCIAL ADVISORS, INC.	70450	LIFE	1	0	0%				1	0	0%
INDIANA LICENSING SCHOOL	70959	LIFE	2	1	50%	1	0	0%	3	1	33%
INSURANCE CAREER TRAINING INC.	102536	LIFE	2	0	0%	2	1	50%	4	1	25%
INSURANCE LEARNING CENTER	73659	LIFE	1	0	0%	1	0	0%	2	0	0%
INSURANCE SCHOOLS, INC.	73956	LIFE									
IVY TECH COMMUNITY COLLEGE BLOOMINGTON CAMPUS	104403	LIFE	2	0	0%				2	0	0%
KAPLAN FINANCIAL EDUCATION	70686	LIFE	3	1	33%	1	0	0%	4	1	25%
MONTGOMERY INSURANCE SCHOOL	117513	LIFE	3	0	0%	2	1	50%	5	1	20%
NATIONAL ONLINE INSURANCE SCHOOL, LLC	113186	LIFE									
PATHFINDER CORPORATION	71525	LIFE	8	4	50%	10	6	60%	18	10	56%
Pekin Insurance Company	113624	LIFE									
PENTERA GROUP INC.	72641	LIFE									
PRELICENSE.COM	115362	LIFE									
PRIMERICA LIFE INSURANCE COMPANY	83025	LIFE	26	11	42%	24	8	33%	50	19	38%
PROFESSIONAL TRAINING INSTITUTION, INC.	71778	LIFE	1	0	0%	1	0	0%	2	0	0%
SAGAMORE TRAINING SYSTEMS	116045	LIFE									
SECURITIES TRAINING CORPORATION	72153	LIFE									
SPIRITAN INSURANCE LICENSING ASSOCIATES	101662	LIFE									
TESTEACHERS	121561	LIFE	1	1	100%	4	3	75%	5	4	80%
THE LICENSE COACH	112705	LIFE	1	0	0%	2	1	50%	3	1	33%
XCEL TESTING SOLUTIONS LLC	122556	LIFE	4	1	25%	5	1	20%	9	2	22%
TOTAL			76	30	39%	67	24	36%	143	54	38%

HEALTH - Exams Attempted Once and Passed by Pre-Licensing Education Provider

PRE-LICENSING EDUCATION PROVIDER	ORG ID	EXAM TYPE	JANUARY 2016			FEBRUARY 2016			TOTAL 2016		
			taken	passed	rate	taken	passed	rate	taken	passed	rate
0Chance2Fail	102538	HEALTH									
360training.com, Inc.	77111	HEALTH									
A. D. BANKER & COMPANY	71004	HEALTH	1	0	0%	1	0	0%	2	0	0%
BLOOM INSURANCE AGENCY, LLC	102736	HEALTH									
BOB PERKINS & ASSOCIATES	83396	HEALTH									
CINCINNATI INSURANCE BOARD	72115	HEALTH									
COMMONWEALTH SCHOOLS OF INS	78643	HEALTH				2	0	0%	2	0	0%
CPMI PROFESSIONAL DEVELOPMENT, INC.	83027	HEALTH									
EXAMANDGO.COM	119592	HEALTH									
ExamFX, INC.	83532	HEALTH	10	5	50%	7	1	14%	17	6	35%
FINANCIALCAMPUS, INC.	79346	HEALTH									
GREENLIGHT TRAINING INC	114215	HEALTH									
INDEPENDENT INSURANCE AGENTS OF INDIANA	113576	HEALTH									
INDIANA ASSOCIATION OF INS & FINANCIAL ADVISORS, INC.	70450	HEALTH									
INDIANA LICENSING SCHOOL	70959	HEALTH									
INSURANCE CAREER TRAINING INC.	102536	HEALTH				1	0	0%	1	0	0%
INSURANCE LEARNING CENTER	73659	HEALTH									
INSURANCE SCHOOLS, INC.	73956	HEALTH									
IVY TECH COMMUNITY COLLEGE BLOOMINGTON CAMPUS	104403	HEALTH	1	1	100%				1	1	100%
KAPLAN FINANCIAL EDUCATION	70686	HEALTH									
MONTGOMERY INSURANCE SCHOOL	117513	HEALTH									
NATIONAL ONLINE INSURANCE SCHOOL, LLC	113186	HEALTH									
PATHFINDER CORPORATION	71525	HEALTH	4	0	0%	4	2	50%	8	2	25%
PENTERA GROUP INC.	72641	HEALTH									
PRELICENSE.COM	115362	HEALTH	1	1	100%				1	1	100%
PROFESSIONAL TRAINING INSTITUTION, INC.	71778	HEALTH									
SAGAMORE TRAINING SYSTEMS	116045	HEALTH									
SECURITIES TRAINING CORPORATION	72153	HEALTH									
SPIRITAN INSURANCE LICENSING ASSOCIATES	101662	HEALTH									
TESTTEACHERS	121561	HEALTH	1	1	100%	3	1	33%	4	2	50%
THE LICENSE COACH	112705	HEALTH	1	0	0%				1	0	0%
XCEL TESTING SOLUTIONS LLC	122556	HEALTH									
TOTAL			19	8	42%	18	4	22%	37	12	32%

PERSONAL LINES - Exams Attempted Once and Passed by Pre-Licensing Education Provider

PRE-LICENSING EDUCATION PROVIDER	ORG ID	EXAM TYPE	JANUARY 2016			FEBRUARY 2016			TOTAL 2016		
			taken	passed	rate	taken	passed	rate	taken	passed	rate
0Chance2Fail	102538	PERSONAL LINES	1	0	0%	2	0	0%	3	0	0%
360training.com, Inc.	77111	PERSONAL LINES	1	1	100%				1	1	100%
A. D. BANKER & COMPANY	71004	PERSONAL LINES	5	0	0%	1	0	0%	6	0	0%
BOB PERKINS & ASSOCIATES	83396	PERSONAL LINES									
CINCINNATI INSURANCE BOARD	72115	PERSONAL LINES									
COMMONWEALTH SCHOOLS OF INS	78643	PERSONAL LINES									
CPMI PROFESSIONAL DEVELOPMENT, INC.	83027	PERSONAL LINES									
ExamFX, INC.	83532	PERSONAL LINES	1	1	100%	3	1	33%	4	2	50%
GOVERNMENT EMPLOYEES INSURANCE COMPANY	121652	PERSONAL LINES	22	22	100%	4	3	75%	26	25	96%
INDEPENDENT INSURANCE AGENTS OF INDIANA	113576	PERSONAL LINES				1	0	0%	1	0	0%
INDIANA ASSOCIATION OF INS & FINANCIAL ADVISORS, INC.	70450	PERSONAL LINES									
INDIANA LICENSING SCHOOL	70959	PERSONAL LINES									
INSURANCE CAREER TRAINING INC.	102536	PERSONAL LINES	1	1	100%				1	1	100%
INSURANCE LEARNING CENTER	73659	PERSONAL LINES	1	0	0%	1	0	0%	2	0	0%
INSURANCE SCHOOLS, INC.	73956	PERSONAL LINES									
IVY TECH COMMUNITY COLLEGE BLOOMINGTON CAMPUS	104403	PERSONAL LINES	1	1	100%	1	0	0%	2	1	50%
IVY TECH COMMUNITY COLLEGE-WABASH VALLEY	102537	PERSONAL LINES									
KAPLAN FINANCIAL EDUCATION	70686	PERSONAL LINES	1	0	0%				1	0	0%
LIBERTY MUTUAL INSURANCE COMPANY	113635	PERSONAL LINES									
MONTGOMERY INSURANCE SCHOOL	117513	PERSONAL LINES	3	1	33%	2	1	50%	5	2	40%
PATHFINDER CORPORATION	71525	PERSONAL LINES	1	0	0%	2	1	50%	3	1	33%
PRELICENSE.COM	115362	PERSONAL LINES									
PROFESSIONAL TRAINING INSTITUTION, INC.	71778	PERSONAL LINES									
SAGAMORE TRAINING SYSTEMS	116045	PERSONAL LINES									
SPIRITAN INSURANCE LICENSING ASSOCIATES	101662	PERSONAL LINES									
TESTEACHERS	121561	PERSONAL LINES	3	2	67%	12	3	25%	15	5	33%
THE LICENSE COACH	112705	PERSONAL LINES									
TOTAL			41	29	71%	29	9	31%	70	38	54%

2016 - All Exams Taken and Passed by Pre-Licensing Education Provider
THROUGH FEBRUARY 2016

LIFE & HEALTH - All Exams Taken and Passed by Pre-Licensing Education Provider

PRE-LICENSING EDUCATION PROVIDER	ORG ID	EXAM TYPE	JANUARY 2016			FEBRUARY 2016			TOTAL 2016		
			taken	passed	rate	taken	passed	rate	taken	passed	rate
0Chance2Fail	102538	LIFE & HEALTH									
360training.com, Inc.	77111	LIFE & HEALTH	2	2	100%				2	2	100%
A. D. BANKER & COMPANY	71004	LIFE & HEALTH	5	3	60%	12	5	42%	17	8	47%
BLOOM INSURANCE AGENCY, LLC	102736	LIFE & HEALTH									
BOB PERKINS & ASSOCIATES	83396	LIFE & HEALTH									
CINCINNATI INSURANCE BOARD	72115	LIFE & HEALTH									
COMMONWEALTH SCHOOLS OF INS	78643	LIFE & HEALTH	3	3	100%				3	3	100%
CPMI PROFESSIONAL DEVELOPMENT, INC.	83027	LIFE & HEALTH	1	1	100%				1	1	100%
EXAMANDGO.COM	119592	LIFE & HEALTH									
ExamFX, INC.	83532	LIFE & HEALTH	62	29	47%	67	28	42%	129	57	44%
FINANCIALCAMPUS, INC.	79346	LIFE & HEALTH									
GREENLIGHT TRAINING INC	114215	LIFE & HEALTH									
INDEPENDENT INSURANCE AGENTS OF INDIANA	113576	LIFE & HEALTH	5	2	40%	3	2	67%	8	4	50%
INDIANA ASSOCIATION OF INS & FINANCIAL ADVISORS, INC.	70450	LIFE & HEALTH	1	1	100%				1	1	100%
INDIANA LICENSING SCHOOL	70959	LIFE & HEALTH				1	1	100%	1	1	100%
INSURANCE CAREER TRAINING INC.	102536	LIFE & HEALTH	4	1	25%	3	2	67%	7	3	43%
INSURANCE LEARNING CENTER	73659	LIFE & HEALTH				2	1	50%	2	1	50%
INSURANCE SCHOOLS, INC.	73956	LIFE & HEALTH									
IVY TECH COMMUNITY COLLEGE BLOOMINGTON CAMPUS	104403	LIFE & HEALTH	3	0	20%	9	6	67%	12	6	50%
IVY TECH COMMUNITY COLLEGE-WABASH VALLEY	102537	LIFE & HEALTH	2	1	50%	9	3	33%	11	4	36%
KAPLAN FINANCIAL EDUCATION	70686	LIFE & HEALTH	20	18	90%	6	5	83%	26	23	88%
MONTGOMERY INSURANCE SCHOOL	117513	LIFE & HEALTH	49	21	43%	66	35	53%	115	56	49%
NATIONAL ONLINE INSURANCE SCHOOL, LLC	113186	LIFE & HEALTH	2	2	100%	3	1	33%	5	3	60%
PATHFINDER CORPORATION	71525	LIFE & HEALTH	47	29	62%	43	22	51%	90	51	57%
PENTERA GROUP INC.	72641	LIFE & HEALTH									
PRELICENSE.COM	115362	LIFE & HEALTH	6	3	50%	7	4	57%	13	7	54%
PROFESSIONAL TRAINING INSTITUTION, INC.	71778	LIFE & HEALTH	9	4	44%	9	6	67%	18	10	56%
SAGAMORE TRAINING SYSTEMS	116045	LIFE & HEALTH	2	1	50%				2	1	50%
SECURITIES TRAINING CORPORATION	72153	LIFE & HEALTH				2	1	50%	2	1	50%
SPIRITAN INSURANCE LICENSING ASSOCIATES	101662	LIFE & HEALTH									
TESTTEACHERS	121561	LIFE & HEALTH	9	6	67%	11	3	27%	20	9	45%
THE LICENSE COACH	112705	LIFE & HEALTH	8	3	38%	6	3	50%	14	6	43%
XCEL TESTING SOLUTIONS LLC	122556	LIFE & HEALTH	81	55	68%	96	55	57%	177	110	62%
TOTAL			321	185	58%	355	183	52%	676	368	54%

PROPERTY & CASUALTY - All Exams Taken and Passed by Pre-Licensing Education Provider

PRE-LICENSING EDUCATION PROVIDER	ORG ID	EXAM TYPE	JANUARY 2016			FEBRUARY 2016			TOTAL 2016		
			taken	passed	rate	taken	passed	rate	taken	passed	rate
0Chance2Fail	102538	PROPERTY & CASUALTY				3	0	0%	3	0	0%
360training.com, Inc.	77111	PROPERTY & CASUALTY	3	1	33%	3	2	67%	6	3	50%
A. D. BANKER & COMPANY	71004	PROPERTY & CASUALTY	9	5	56%	3	1	33%	12	6	50%
BOB PERKINS & ASSOCIATES	83396	PROPERTY & CASUALTY									
CINCINNATI INSURANCE BOARD	72115	PROPERTY & CASUALTY									
COMMONWEALTH SCHOOLS OF INS	78643	PROPERTY & CASUALTY	6	1	17%	4	1	25%	10	2	20%
CPMI PROFESSIONAL DEVELOPMENT, INC.	83027	PROPERTY & CASUALTY	3	2	67%	3	2	67%	6	4	67%
ExamFX, INC.	83532	PROPERTY & CASUALTY	28	7	25%	28	8	29%	56	15	27%
INDEPENDENT INSURANCE AGENTS OF INDIANA	113576	PROPERTY & CASUALTY	5	1	20%	4	2	50%	9	3	33%
INDIANA ASSOCIATION OF INS & FINANCIAL ADVISORS, INC.	70450	PROPERTY & CASUALTY									
INDIANA LICENSING SCHOOL	70959	PROPERTY & CASUALTY									
INSURANCE CAREER TRAINING INC.	102536	PROPERTY & CASUALTY	9	1	11%	10	4	40%	19	5	26%
INSURANCE LEARNING CENTER	73659	PROPERTY & CASUALTY	3	2	67%				3	2	67%
INSURANCE SCHOOLS, INC.	73956	PROPERTY & CASUALTY				1	0	0%	1	0	0%
IVY TECH COMMUNITY COLLEGE BLOOMINGTON CAMPUS	104403	PROPERTY & CASUALTY	3	1	33%	3	0	0%	6	1	17%
IVY TECH COMMUNITY COLLEGE-WABASH VALLEY	102537	PROPERTY & CASUALTY	10	2	20%	9	4	44%	19	6	32%
KAPLAN FINANCIAL EDUCATION	70686	PROPERTY & CASUALTY	18	5	28%	25	6	24%	43	11	26%
LIBERTY MUTUAL INSURANCE COMPANY	113635	PROPERTY & CASUALTY				16	12	75%	16	12	75%
MONTGOMERY INSURANCE SCHOOL	117513	PROPERTY & CASUALTY	42	22	52%	41	21	51%	83	43	52%
PATHFINDER CORPORATION	71525	PROPERTY & CASUALTY	87	41	47%	95	32	34%	182	73	40%
PRELICENSE.COM	115362	PROPERTY & CASUALTY	1	0	0%				1	0	0%
PROFESSIONAL TRAINING INSTITUTION, INC.	71778	PROPERTY & CASUALTY	9	3	33%	18	8	44%	27	11	41%
SAGAMORE TRAINING SYSTEMS	116045	PROPERTY & CASUALTY									
SPIRITAN INSURANCE LICENSING ASSOCIATES	101662	PROPERTY & CASUALTY									
TESTEACHERS	121561	PROPERTY & CASUALTY	2	0	0%	11	4	36%	13	4	31%
THE LICENSE COACH	112705	PROPERTY & CASUALTY									
TOTAL			238	94	39%	277	107	39%	515	201	39%

LIFE - All Exams Taken and Passed by Pre-Licensing Education Provider

PRE-LICENSING EDUCATION PROVIDER	ORG ID	EXAM TYPE	JANUARY 2016			FEBRUARY 2016			TOTAL 2016		
			taken	passed	rate	taken	passed	rate	taken	passed	rate
0Chance2Fail	102538	LIFE	1	1	100%				1	1	100%
360training.com, Inc.	77111	LIFE									
A. D. BANKER & COMPANY	71004	LIFE	10	7	70%	8	3	38%	18	10	56%
BLOOM INSURANCE AGENCY, LLC	102736	LIFE									
BOB PERKINS & ASSOCIATES	83396	LIFE									
CINCINNATI INSURANCE BOARD	72115	LIFE									
COMMONWEALTH SCHOOLS OF INS	78643	LIFE	3	0	0%	5	1	20%	8	1	13%
CPMI PROFESSIONAL DEVELOPMENT, INC.	83027	LIFE									
EXAMANDGO.COM	119592	LIFE									
ExamFX, INC.	83532	LIFE	12	5	42%	6	1	17%	18	6	33%
FINANCIALCAMPUS, INC.	79346	LIFE									
GREENLIGHT TRAINING INC	114215	LIFE									
INDEPENDENT INSURANCE AGENTS OF INDIANA	113576	LIFE	1	0	0%				1	0	0%
INDIANA ASSOCIATION OF INS & FINANCIAL ADVISORS, INC.	70450	LIFE	1	0	0%				1	0	0%
INDIANA LICENSING SCHOOL	70959	LIFE	3	1	33%	1	0	0%	4	1	25%
INSURANCE CAREER TRAINING INC.	102536	LIFE	2	0	0%	3	2	67%	5	2	40%
INSURANCE LEARNING CENTER	73659	LIFE	1	0	0%	1	0	0%	2	0	0%
INSURANCE SCHOOLS, INC.	73956	LIFE									
IVY TECH COMMUNITY COLLEGE BLOOMINGTON CAMPUS	104403	LIFE	4	0	0%				4	0	0%
KAPLAN FINANCIAL EDUCATION	70686	LIFE	3	1	33%	2	1	50%	5	2	40%
MONTGOMERY INSURANCE SCHOOL	117513	LIFE	5	1	20%	2	1	50%	7	2	29%
NATIONAL ONLINE INSURANCE SCHOOL, LLC	113186	LIFE									
PATHFINDER CORPORATION	71525	LIFE	8	4	50%	12	7	58%	20	11	55%
Pekin Insurance Company	113624	LIFE									
PENTERA GROUP INC.	72641	LIFE									
PRELICENSE.COM	115362	LIFE									
PRIMERICA LIFE INSURANCE COMPANY	83025	LIFE	28	11	39%	33	11	33%	61	22	36%
PROFESSIONAL TRAINING INSTITUTION, INC.	71778	LIFE	1	0	0%	2	1	50%	3	1	33%
SAGAMORE TRAINING SYSTEMS	116045	LIFE									
SECURITIES TRAINING CORPORATION	72153	LIFE									
SPIRITAN INSURANCE LICENSING ASSOCIATES	101662	LIFE									
TESTEACHERS	121561	LIFE	1	1	100%	7	4	57%	8	5	63%
THE LICENSE COACH	112705	LIFE	1	0	0%	2	1	50%	3	1	33%
XCEL TESTING SOLUTIONS LLC	122556	LIFE	4	1	25%	6	1	17%	10	2	20%
TOTAL			89	33	37%	90	34	38%	179	67	37%

HEALTH - All Exams Taken and Passed by Pre-Licensing Education Provider

PRE-LICENSING EDUCATION PROVIDER	ORG ID	EXAM TYPE	JANUARY 2016			FEBRUARY 2016			TOTAL 2016		
			taken	passed	rate	taken	passed	rate	taken	passed	rate
0Chance2Fail	102538	HEALTH									
360training.com, Inc.	77111	HEALTH									
A. D. BANKER & COMPANY	71004	HEALTH	2	0	0%	2	0	0%	4	0	0%
BLOOM INSURANCE AGENCY, LLC	102736	HEALTH									
BOB PERKINS & ASSOCIATES	83396	HEALTH									
CINCINNATI INSURANCE BOARD	72115	HEALTH									
COMMONWEALTH SCHOOLS OF INS	78643	HEALTH				3	0	0%	3	0	0%
CPMI PROFESSIONAL DEVELOPMENT, INC.	83027	HEALTH									
EXAMANDGO.COM	119592	HEALTH									
ExamFX, INC.	83532	HEALTH	12	6	50%	11	3	27%	23	9	39%
FINANCIALCAMPUS, INC.	79346	HEALTH									
GREENLIGHT TRAINING INC	114215	HEALTH									
INDEPENDENT INSURANCE AGENTS OF INDIANA	113576	HEALTH									
INDIANA ASSOCIATION OF INS & FINANCIAL ADVISORS, INC.	70450	HEALTH									
INDIANA LICENSING SCHOOL	70959	HEALTH									
INSURANCE CAREER TRAINING INC.	102536	HEALTH				1	0	0%	1	0	0%
INSURANCE LEARNING CENTER	73659	HEALTH									
INSURANCE SCHOOLS, INC.	73956	HEALTH									
IVY TECH COMMUNITY COLLEGE BLOOMINGTON CAMPUS	104403	HEALTH	1	1	100%				1	1	100%
KAPLAN FINANCIAL EDUCATION	70686	HEALTH									
MONTGOMERY INSURANCE SCHOOL	117513	HEALTH									
NATIONAL ONLINE INSURANCE SCHOOL, LLC	113186	HEALTH									
PATHFINDER CORPORATION	71525	HEALTH	5	0	0%	4	2	50%	9	2	22%
PENTERA GROUP INC.	72641	HEALTH									
PRELICENSE.COM	115362	HEALTH	1	1	100%				1	1	100%
PROFESSIONAL TRAINING INSTITUTION, INC.	71778	HEALTH									
SAGAMORE TRAINING SYSTEMS	116045	HEALTH									
SECURITIES TRAINING CORPORATION	72153	HEALTH									
SPIRITAN INSURANCE LICENSING ASSOCIATES	101662	HEALTH									
TESTEACHERS	121561	HEALTH	1	1	100%	4	1	25%	5	2	40%
THE LICENSE COACH	112705	HEALTH	1	0	0%				1	0	0%
XCEL TESTING SOLUTIONS LLC	122556	HEALTH									
TOTAL			23	9	39%	25	6	24%	48	15	31%

PERSONAL LINES - All Exams Taken and Passed by Pre-Licensing Education Provider

PRE-LICENSING EDUCATION PROVIDER	ORG ID	EXAM TYPE	JANUARY 2016			FEBRUARY 2016			TOTAL 2016		
			taken	passed	rate	taken	passed	rate	taken	passed	rate
0Chance2Fail	102538	PERSONAL LINES	1	0	0%	2	0	0%	3	0	0%
360training.com, Inc.	77111	PERSONAL LINES	1	1	100%				1	1	100%
A. D. BANKER & COMPANY	71004	PERSONAL LINES	6	1	17%	1	0	0%	7	1	14%
BOB PERKINS & ASSOCIATES	83396	PERSONAL LINES									
CINCINNATI INSURANCE BOARD	72115	PERSONAL LINES									
COMMONWEALTH SCHOOLS OF INS	78643	PERSONAL LINES									
CPMI PROFESSIONAL DEVELOPMENT, INC.	83027	PERSONAL LINES									
ExamFX, INC.	83532	PERSONAL LINES	1	1	100%	3	1	33%	4	2	50%
GOVERNMENT EMPLOYEES INSURANCE COMPANY	121652	PERSONAL LINES	22	22	100%	5	4	80%	27	26	96%
INDEPENDENT INSURANCE AGENTS OF INDIANA	113576	PERSONAL LINES				1	0	0%	1	0	0%
INDIANA ASSOCIATION OF INS & FINANCIAL ADVISORS, INC.	70450	PERSONAL LINES									
INDIANA LICENSING SCHOOL	70959	PERSONAL LINES									
INSURANCE CAREER TRAINING INC.	102536	PERSONAL LINES	1	1	100%				1	1	100%
INSURANCE LEARNING CENTER	73659	PERSONAL LINES	2	0	0%	2	0	0%	4	0	0%
INSURANCE SCHOOLS, INC.	73956	PERSONAL LINES									
IVY TECH COMMUNITY COLLEGE BLOOMINGTON CAMPUS	104403	PERSONAL LINES	1	1	100%	3	0	0%	4	1	25%
IVY TECH COMMUNITY COLLEGE-WABASH VALLEY	102537	PERSONAL LINES									
KAPLAN FINANCIAL EDUCATION	70686	PERSONAL LINES	1	0	0%				1	0	0%
LIBERTY MUTUAL INSURANCE COMPANY	113635	PERSONAL LINES									
MONTGOMERY INSURANCE SCHOOL	117513	PERSONAL LINES	5	2	40%	2	1	50%	7	3	43%
PATHFINDER CORPORATION	71525	PERSONAL LINES	1	0	0%	2	1	50%	3	1	33%
PRELICENSE.COM	115362	PERSONAL LINES									
PROFESSIONAL TRAINING INSTITUTION, INC.	71778	PERSONAL LINES									
SAGAMORE TRAINING SYSTEMS	116045	PERSONAL LINES									
SPIRITAN INSURANCE LICENSING ASSOCIATES	101662	PERSONAL LINES									
TESTEACHERS	121561	PERSONAL LINES	5	3	60%	22	6	27%	27	9	33%
THE LICENSE COACH	112705	PERSONAL LINES									
TOTAL			47	32	68%	43	13	30%	90	45	50%